

CONSULTING SERVICES

Lab Build-Outs

Hankins Consulting carries out site searches, lease negotiations, designs, builds, equips, staffs, writes SOP's, creates and installs signage, and obtains licensure for the laboratories of Private Physicians, Pathology and Dermatopathology groups.

Operational & Billing Consulting

Hankins Consulting is working with Private Physicians, Pathology and Dermatopathology groups to consult on operational efficiency, equipment leasing/purchasing, valuations, facility leases, revenue cycle management and billing & collections maximization.

Revenue Enhancement

Hankins Consulting works with Primary Care Physicians to bring specialty revenue streams to their practices without increasing their costs or taking on additional liability.

Laboratory Supplies & Logistics Services

Hankins Consulting offers significant savings opportunities to our Pathology and Physician clients through our affiliate's "price match guarantee" for all Lab supplies and logistics services.



OUR PARTNERS

Steri-Green offers a unique, cost-effective alternative to typical medical waste disposal. Most importantly, no incineration or autoclave is used in this process, making it environmentally sound with a carbon footprint near to zero. Steri-Green is the first of its kind single-source provider, located in Orlando FL, to offer this medical waste disposal service.

BioSafe Supplies is a leader in the laboratory supply market with more than a dozen major product categories. We specialize in supplies for Pathology, Toxicology and DNA Laboratories, but also have a large selection of supplies for the Pharmaceutical Industry.

CBD Energy LLC produces isolate, distillate, and is one of only a handful of companies that can provide THC remediation for growers, extractors, and processors. We specialize in business to business plans. CBD Energy LLC is a farm-based all-American company that grows and produces all our products in Kentucky.

The CarePath DX mission is to provide physicians and their patients accurate and prompt diagnoses. As a team of experienced professionals, we deliver expertise, world-class services and connectivity in the development of strong consultative relationships with each of our referring clinicians.

Rabkin Dermatopathology Laboratory has always provided extraordinary expertise in dermatopathology. We are a recognized leader in diagnostic dermatopathology within the Western Pennsylvania area, and throughout various other states in the Northeast and extending to the Midwestern states.

CONTACT US

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STRATEGIC PLANNING FOR MAXIMIZING YOUR ROI

***PATHOLOGY LAB DESIGN
& BUILD OUT SERVICES***

OPERATIONAL & BILLING CONSULTING

REVENUE ENHANCEMENT



With over 75 years of combined experience, Hankins Consulting understands the complexities of running day to day Dermatopathology and Pathology laboratories. We cover a range of services including, complete turnkey lab build out solutions, lab management consulting, staff acquisitions, licensing and compliance services. Our goal is to provide our clients with the solutions they need to maximize profitability, patient care and ultimately their work/life balance.

LAB DESIGN

Hankins Consulting takes great pride in designing custom-built pathology laboratories for clients that include custom modular furniture, equipment, staffing, and services to maximize efficiency and productivity. Our labs are built taking into account our client's allocated space, budget, specimen testing type, current specimen volume, and future projected volume. Each lab is tailored to produce optimal workflow, and in compliance with all Federal, State and Local regulations.

OVERVIEW

Laboratory space search & Lease management

Laboratory layout & design to include optimal workflow

Selection & Oversight of architectural engineering & construction processes

City, County permitting compliance

LAB SET-UP

Our expert team will source and install the highest quality modular furniture, lab equipment, and medical supplies. Along with recruiting all required staff, our team will ensure all equipment is installed and verified for use, and thorough training is carried out with all technicians. We will also develop individualized SOP's, policies, logs and regulatory signage for each lab, and a team member will be on-site to assist with the final inspection.

OVERVIEW

Laboratory equipment & modular furniture acquisition & installation

Development of all required policies procedures & logs

Lab regulatory signage

Staff recruitment and training

LAB MANAGEMENT

Once your new lab is up and running, we offer the use of our management services for a mutually agreed upon period to further safeguard against any unforeseen issues or complications. This is a very customizable option, hence we limit these services to only what is necessary for your needs and business model.

OVERVIEW

Laboratory Billing

Monthly revenue cycle review

Laboratory equipment preventive maintenance

Ensuring staff coverage, Evaluations & Competency assessments